



FOR IMMEDIATE RELEASE

Proofpoint Systems launches maritime information sharing crosswalk capability

Los Altos, CA – November 8, 2007 – Proofpoint Systems announced the launch of a web-based information sharing crosswalk capability that ties together the results from several major maritime analyses.

Together, Proofpoint's Maritime Crosswalk combines detailed analytics from the maritime domain awareness interagency investment analysis; NATO MSA project lists; selected Navy analyses including the CNO-initiated maritime headquarters with maritime operations study; and other security-related analyses.

"The results are stunning," said Proofpoint's CEO, Dr. Jim Hill. "First, we are honored that our systems were selected for use in these demanding analytical efforts. Second, we're pleased that the data can contribute to national readiness and provide substantial fiscal benefit." Dr. Hill noted that early results indicate cost savings in the "multiple millions" and that participating organizations have been able to prioritize billions of dollars in maritime requirements under a single technology umbrella.

When asked about the quality of the data, Proofpoint's leaders described the detailed processes used by the studies' government participants. Proofpoint noted that in every analysis, the pool of subject matter experts grew between 8x and 15x due mainly to easy, permission-based, internet access.

"This is not another survey tool," Hill reminded the audience. "The Proofpoint analytical suite is the only application in which users can see weighted DOTMLPF recommendations based on extensive, validated, industry data. That means leaders can rest assured that the investment decisions they make will stand up over time."

Proofpoint's vice president of operations, Mike Brooks, expanded on Hill's remarks by saying, "The crosswalking capability now provides an ability to link initiatives, action officers, and program leads. The potential for accelerating work and driving effective communication is substantial. We look forward to the system's expanded use and exploitation by maritime stakeholders across the interagency."

About Proofpoint Systems: Proofpoint Systems of Los Altos, CA, (www.proofpoint.net) is the global provider of software, systems, and programs that advance individual and team performance in complex organizations. Our multidisciplinary expertise and award-winning, cutting edge technologies enable organizations to achieve extraordinary gains in productivity, alignment, and integration.

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