



## FOR IMMEDIATE RELEASE

### Predicting Future Success

**LOS ALTOS**, California – October 5, 2005 - Proofpoint Systems, Inc. today demonstrated multiple capability enhancements within its groundbreaking Performance Analysis Support System (PASS™) software toolset. “The history of organizational change is spotty,” said Jim Hill, Proofpoint’s CEO. “Many performance improvement initiatives projects die in mid-effort. With our enhanced analysis suite, organizational leaders can change the odds in their favor.”

“Most projects get launched without sufficient attention to the fundamentals,” added Mike Brooks, Vice President of Operations for Proofpoint. “As a result, many efforts are at risk from the outset. The tools within PASS™ ensure that each project gets a successful launch platform, has a far better chance of staying on course, and achieves the results originally envisioned.”

The enhanced toolset includes a process for ensuring project alignment with the organization’s strategy and objectives, assessments of project sponsor and key stakeholder support, and a scalable risk assessment and management system.

“Based on considerable industry research, we have a very good idea of what causes performance improvement projects to fail,” stated Hill. “Our advisory and technical teams have done a remarkable job of joining forces to produce these advancements. As a result, our customers have new tools and process that help avoid projects that siphon valuable time and resources without the likelihood of tangible returns. A major advantage of the enhanced PASS™ suite, is that you don’t need to be an expert to use it. The app is designed for use by the average project leader and their management team.”

Users of the on-line version of the PASS™ suite have been automatically upgraded to the latest enhancements as part of their support agreement. Organizations wishing to see the new toolset should contact Proofpoint directly to arrange for an in-person or web-based demonstration.

PASS™ (Performance Analysis Support System) is a suite of tools designed to allow organizations to create measurable improvement in performance by leading internal analysts through a data-driven analysis process. PASS™ greatly increases the accuracy of the analysis while significantly reducing the timed costs necessary to identify performance barriers.

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Proofpoint Systems, Inc. is the global provider of software, systems, and programs that support individual and organizational performance. To learn more about Proofpoint Systems and its family of web-based diagnostic tools, visit [www.proofpoint.net](http://www.proofpoint.net). Proofpoint Systems and PASS™ are trademarks of Proofpoint Systems, Inc. Other company and product names may be trademarks of their respective owners. Proofpoint is self-funded, has no debt, and remains focused solely on customer needs.

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