

**FOR IMMEDIATE RELEASE**

**Proofpoint receives 2011 Award of Excellence from ISPI**

**Los Altos, CA** – May 15, 2011 – Proofpoint Systems announced their receipt of the 2011 Award of Excellence from the International Society for Performance Improvement for a Global Workforce Review conducted in 2009 and 2010. The award was co-presented to Proofpoint's client, the Defense Security Cooperation Agency.

Mr. Rick Hibbert, Proofpoint's program manager for the Review, received the award at ISPI's annual conference in Orlando, Florida.

The purpose of the Global Review, a top DSCA priority highlighted in the 2010 Quadrennial Defense Review, was to assess functional operations at security cooperation offices worldwide. The results included the identification of effectiveness and efficiency opportunities. From project initiation to approval by the senior Pentagon review board, the review was completed in just seven months.

Mr. Hibbert said, "The use of Proofpoint's systems provided significant time and cost advantages. We're very pleased with the quality of the information and the integrity of recommendations for advancing security cooperation and capacity development. Combining the right tools and a very small team of exceptional analysts led to excellent results."

The speed of the work and the accuracy of the initial results were made possible through the extensive use of Proofpoint's Workforce/Workload Assessment System – cloud technology that supports data collection and aggregation from a wide range of data financial and personnel systems, organizational leaders, and other subject matter experts.

Proofpoint's CEO, Dr. Jim Hill, noted, "DoD continues to seek ways to cut costs and reduce redundancy. The use of our systems by DSCA is a great example.

Hill added, "ISPI is all about organizational performance and that was the focus of our project. This award is a first for a DoD agency. What made it click was a strong relationship with the DSCA team and active engagement on the part of the folks in 140 field offices worldwide. We're proud to be part of the team."

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About Proofpoint Systems: Proofpoint Systems of Los Altos, CA, ([www.proofpoint.net](http://www.proofpoint.net)) is the global provider of software and services that help clients solve their toughest business issues and control their success plans. Our suite of cost effective, easy-to-use cloud technologies put *'performance excellence at your fingertips.'* The results are measurable changes to organizational performance, visible integration, better resource use, and superior accountability.

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